



No Up-Front Fee Cost Savings



Big Data Technology Partner

How They Work



A N A L Y Z E

- Receive prospect's General Ledger Report
- Benchmark prospect's operating expenses
- \$6T in Expenses/10M companies
- Calculate Savings, present findings to prospect



R E C O G N I Z E

- Establish New Savings Targets
- Negotiate on behalf client's behalf to secure savings
- New Rates Are Implemented



O P T I M I Z E

- Ongoing Monitoring of Vendor Rates
- Continuous Benchmarking and New Rate Implementation
- Platform Provides Centralized & Prescriptive Vendor Insights



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Big Data Technology Partner cont.

Expense Category Examples



TELECOM / SOFTWARE

Phone | Wireless | Phone System | Internet
Cable | Fire & Security | Printing / Copies
Software Licensing | Hardware Licensing
Hardware Leases | Hardware Purchases
Software Maintenance | Document Storage
Video Conferencing Equipment / Licenses
Website / Email Hosting | Document Imaging

WASTE

Trash | Recycling | Hazardous Waste
Medical Waste | Shredding Documents

TREASURY

Bank Fees | ERP Software | LOCs
Term Loans | CC Processing
CC Programs | Purchasing Cards

INSURANCE

Workers Comp | Health | Property
Liability | Cyber | Malpractice | Specialty

TEXTILES / SUPPLIES

Uniforms | Laundry / Rugs / Matts
Cleaning | Promotional Materials | Printing
Office Supplies | Corrugated Boxes

TRANSPORTATION

Fleet Leasing / Purchases | Vehicle Rental | GPS

ADVERTISING

Print | Digital | Radio | Billboards | Television

HR

Payroll Processing | Training | HR Software
Background Checks

UTILITIES

Water | Gas | Propane | Electric | Sewer | Heating O